Investor Presentation

August 2022

OppFi

Disclaimer

This presentation (the "Presentation") of OppFi Inc. ("OppFi" or the "Company") is for information purposes only. Certain information contained herein has been derived from sources prepared by third parties. While such information is believed to be reliable for the purposes used herein, the Company makes no representation or warranty with respect to the accuracy of such information. Trademarks and trade names referred to in this Presentation are the property of their respective owners.

The information contained herein does not purport to be all-inclusive. This Presentation does not constitute investment, tax, or legal advice. No representation or warranty, express or implied, is or will be given by the Company or any of its respective affiliates, directors, officers, employees or advisers or any other person as to the accuracy or completeness of the information in this Presentation, and no responsibility or liability whatsoever is accepted for the accuracy or sufficiency thereof or for any errors, omissions or misstatements, negligent or otherwise, relating thereto. The information contained in this Presentation is preliminary in nature and is subject to change, and any such changes may be material. The Company disclaims any duty to update the information contained in this Presentation, which information is given only as of the date of this Presentation unless otherwise stated herein.

Forward-Looking Statements

This Presentation includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. OppFi's actual results may differ from its expectations, estimates and projections and consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believes," "predicts," "potential," "possible," "continue," and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. These forward-looking statements include, without limitation, OppFi's expectations for its full year 2022 guidance, OppFi's expectations with respect to the future performance of OppFi's platform, and OppFi's expectations for its growth, including growth of loan automation, profitability, and new products and their performance. These forward-looking statements are based on OppFi's current expectations and assumptions about future events and are based on currently available information as to the outcome and timing of future events. These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially from the expected results. Most of these factors are outside OppFi's control and are difficult to predict. Factors that may cause such differences include, but are not limited to: the impact of inflation on OppFi's business; the impact of COVID-19 on OppFi's business; the impact of stimulus or other government programs; whether OppFi will be successful in obtaining declaratory relief against the Commissioner of the Department of Financial Protection and Innovation for the State of California; whether OppFi will be subject to AB 539; whether OppFi's bank partners will continue to lend in California and whether OppFi's financing sources will continue to finance the purchase of participation rights in loans originated by OppFi's bank partners in California; the risk that the business combination disrupts current plans and operations; the ability to recognize the anticipated benefits of the business combination, which may be affected by, among other things, competition, the ability of OppFi to grow and manage growth profitably and retain its key employees; risks related to new products; concentration risk; costs related to the business combination; changes in applicable laws or regulations; the possibility that OppFi may be adversely affected by other economic, business, and/or competitive factors; risks related to management transitions; and other risks and uncertainties indicated from time to time in OppFi's filings with the United States Securities and Exchange Commission, in particular, contained in the section or sections captioned "Risk Factors." OppFi cautions that the foregoing list of factors is not exclusive, and readers should not place undue reliance upon any forward-looking statements, which speak only as of the date made. OppFi does not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based.

Non-GAAP Financial Measures

Certain financial information and data contained this Presentation is unaudited and does not conform to Regulation S-X. Accordingly, such information and data may not be included in, may be adjusted in or may be presented differently in, any periodic filing, information or proxy statement, or prospectus or registration statement to be filed by OppFi with the SEC. Some of the financial information and data contained in this Presentation, such as Adjusted EBT, Adjusted Net Income (and margin thereof), Adjusted EBITDA (and margin thereof) and Adjusted Operating Expense (and margin thereof), have not been prepared in accordance with United States generally acceptable accounting principles ("GAAP"). Adjusted EBT is defined as Net Income, plus (1) recruiting fees, severance and relocation, (2) amortization of debt transaction costs and (3) other addbacks and one-time expenses following the closing of the business combination, including one-time implementation fees, stock compensation expenses, IPO readiness costs and management fees. Adjusted Net Income is defined as Net Income plus (1) recruiting fees, severance and relocation, (2) amortization of debt transaction costs and (3) other addbacks and one-time expenses following the closing of the business combination, including one-time implementation fees, stock compensation expenses, IPO readiness costs and management fees, adjusted for taxes assuming a tax rate of 25% for the three months ended June 30, 2021 and a 24.14% tax rate for the three months ended June 30, 2022 and adjusted for taxes assuming a tax rate of 25% for the six months ended June 30, 2021 and a 24.08% tax rate for the six months ended June 30, 2022, reflecting the U.S. federal statutory rate of 21% and a blended statutory rate for state income taxes, in order to allow for a comparison with other publicly traded companies. Adjusted EBITDA is defined as Adjusted Net Income plus (1) a tax rate of 25% for the three months ended June 30, 2021 and a 23.4% tax rate for the three months ended June 30, 2022 and adjusted for taxes assuming a tax rate of 25% for the six months ended June 30, 2021 and a 24.08% tax rate for the six months ended June 30, 2022, reflecting the U.S. federal statutory rate of 21% and a blended statutory rate for state income taxes, in order to allow for a comparison with other publicly traded companies, (2) depreciation and amortization, (3) interest expense and (4) business (non-income) taxes. Adjusted Operating Expense is defined as total expenses excluding interest expense, add backs and one-time items. These non-GAAP financial measures may be different from non-GAAP financial measures used by other companies. OppFi believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends. These non-GAAP measures with comparable names should not be considered in isolation from, or as an alternative to, financial measures determined in accordance with GAAP. These non-GAAP measures of financial results are not GAAP measures of our financial results or liquidity and should not be considered as an alternative to net income (loss) as a measure of financial results, cash flows from operating activities as a measure of liquidity, or any other performance measure derived in accordance with GAAP. OppFi believes these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to OppFi's financial condition and results of operations. OppFi's management uses these non-GAAP measures for trend analyses and for budgeting and planning purposes. OppFi believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating projected operating results and trends in and in comparing OppFi's financial measures with other similar companies, many of which present similar non-GAAP financial measures to investors. Management does not consider these non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they exclude significant expenses and income that are required by GAAP to be recorded in the Company's financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, management presents non-GAAP financial measures in connection with GAAP results. You should review OppFi's audited financial statements, which have been filed with the SEC. A reconciliation for OppFi's non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the Appendix. The Non-GAAP financial measures of Adjusted Operating Expense presented as a percentage of revenue and Net Loss on an Adjusted Basis for the full year 2022 are provided in this presentation only on a non-GAAP basis because a reconciliation to the most comparable GAAP financial measures, Total Expenses and Net Loss, is not available without unreasonable effort. OppFi believes that such items and, accordingly, the other items of the reconciliation, would require an unreasonable effort to predict with reasonable certainty the amount or timing of non-GAAP adjustments used to calculate these Non-GAAP financial measures. OppFi believes that any such forecast would result in a broad range of projected values that would not be meaningful to investors.

Projected Financial Information

This Presentation contains financial forecasts, including with respect to the Company's estimated and projected revenue and Net Loss on an Adjusted Basis and margins with respect to Net Revenue, Adjusted Net Income, Adjusted EBITDA and Adjusted Operating Expense. The Company's certified public accountant has not audited, reviewed, compiled, or performed any procedures with respect to the projections for the purpose of their inclusion in this Presentation, and accordingly, has not expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this Presentation. These projections should not be relied upon as being necessarily indicative of future results. Any estimates, forecasts or projections set forth in the Presentation have been prepared by the Company in good faith on a basis believed to be reasonable. Such estimates, forecasts and projections involve significant elements of subjective judgment and analysis and reflect numerous judgments, estimates and assumptions that are inherently uncertain in prospective financial information of any kind. As such, no representation can be made as to the attainability of such estimates, forecasts and projections. The recipient is cautioned that such estimates, forecasts or projections have not been audited and have not been prepared in conformity with GAAP. The estimates, forecasts and projections included in this Presentation are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information, which include, but are not limited to, those mentioned in the prior paragraphs under the caption "Forward-Looking Statements." The recipient therefore should not rely on the estimates, forecasts or projections contained in the Presentation.

No Offer or Solicitation

This presentation does not constitute an offer to sell, or the solicitation of an offer to buy, any securities, nor shall there be any sale of securities in any states or jurisdictions in which such offer, solicitation or sale would be unlawful. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act.

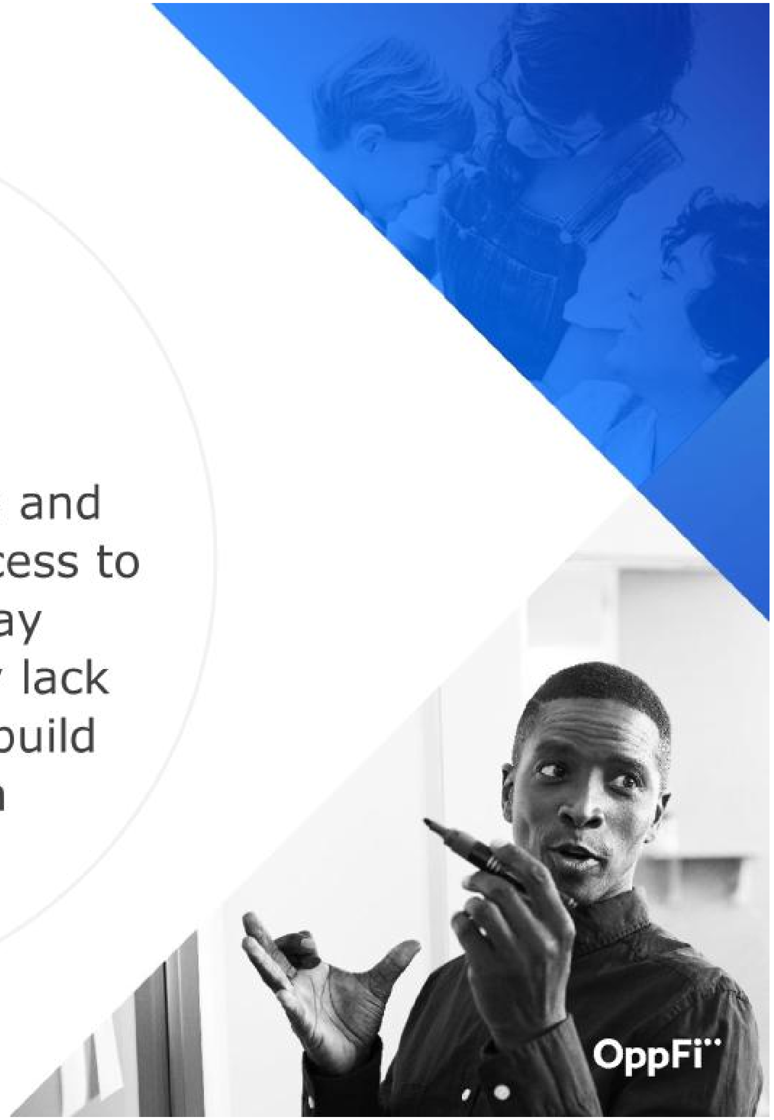
Website

This Presentation contains reproductions and references to the Company's website and mobile content. The contents of the website and mobile content are not incorporated into this Presentation. Any references to URLs for the websites are intended to be inactive textual references only.

OppFi

OUR MISSION

To facilitate safe, simple and more affordable credit access to the 60 million everyday Americans who currently lack traditional options to rebuild their financial health



Key Company Highlights

Solid Revenue Growth

66% 5-year CAGR[1]

Significant Scale

Facilitated more than $3.9 billion in gross loan issuance covering over 2.4 million loans, since inception

Leading Proprietary Credit & Technology Platform

Real-time AI drove automation for 82% of decisions in Q2 2022

CEO and Executive Chairman as Largest Shareholder

Owner / operator dynamic aligns incentives to maximize shareholder value

Robust Customer Demand

More than 1.5 million applications in 1H 2022, 83% mobile generated

Exceptional Customer Satisfaction

Net Promoter Score of 82[2]; 3,400+ Trustpilot customer reviews with 4.7 / 5.0 average rating

1. 2016- 2021
2. For second quarter 2022 at the time of loan approval.

OppFi

Executive Management Team with Substantial Financial Services Experience

Todd Schwartz
Founder, Chief Executive Officer, and Executive Chairman
Schwartz Capital Group

Pamela Johnson
Chief Financial Officer
Heights Finance; Pioneer Financial Services

Christopher McKay
Chief Risk and Analytics Officer
HSBC; Capital One

Manuel Chagas
Chief Operating Officer
Discover Financial Services; McKinsey & Company; Accenture

Elizabeth Simer
Chief Strategy Officer
Discover Financial Services; Square (Block); Intuit

Vasili Gerogiannis
Chief Capital Officer
ABN AMRO; BMO Financial Group

Yuri Ter-Saakyants
Chief Technology Officer
Insureon; Mediaocean

Stacee Hasenbalg
Chief Compliance Officer
Avant; BMO Financial Group; Mayer Brown

Marv Gurevich
General Counsel
Enova; Avant

High Percentage of Americans Lack Savings and/or Credit Access

60 million U.S adults
lack access to traditional credit[1]

64% of U.S consumers
live paycheck to paycheck[2]

44% of U.S adults
have savings to cover a $1,000 unplanned expense[3]

1. Hamdani, Kausar, et al. "UNEQUAL ACCESS TO CREDIT The Hidden Impact of Credit Constraints." NewYorkFed.org, 2019
2. LendingClub Corporation. "New Reality Check: The Paycheck-To-Paycheck Report: The Credit Edition." PYMNTS.com, May 2, 2022
3. Bennett, Karen. "Survey: Less than half of Americans have savings to cover a $1,000 surprise expense." Bankrate.com, January 19, 2022

OppFi

We Help Everyday Consumers Solve Everyday Problems

Our Typical Customer:

- Established Credit History
- Median Income
- Employed
- Bank Account
- >30 Years Old
- College-Educated
- No Savings

OppFi customers can use proceeds for **any unexpected expense**

Car Trouble

Housing

Medical

Family

Education

OppFi Advantage: The OppFi Approach to Lending

Traditionally financing options for the underbanked have been limited, with exorbitant interest rates and poor customer service

OppFi Market Leading Terms

Simple interest, amortizing installment loans with no balloon payments

No origination, late, or NSF fees

No prepayment penalties

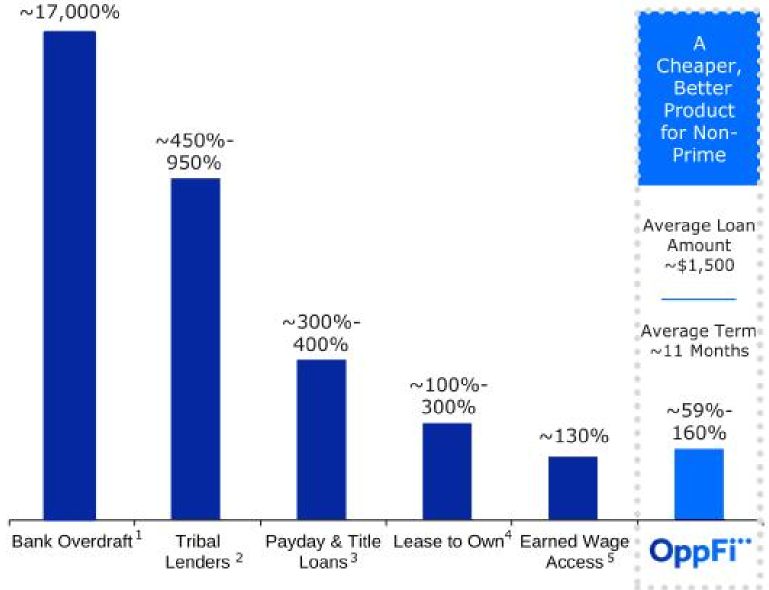
Market-based offers provide options based on amount, interest rate, and term

Report to the 3 major credit bureaus

Work compassionately with customers who require payment plan modification

TurnUp program helps consumers find most affordable loan even if that option isn't with us

Underbanked Option APRs



1. Credit Karma; based on average charge of $34 on average transaction of $24 to be repaid within three days
2. CFPB; from 2017 lawsuit, the annual percentage rates for four tribal lenders' installment loan products was between 440% and 950%
3. FTC and CFPB; based on title lenders charging average of 25% per month and typical two-week payday loan with a $15 per $100 fee
4. FTC; based on $83/month, 12-month Lease to Own ("LTO") plan to purchase ~$500 item and $39/week, 48-week LTO plan to purchase ~$600 item
5. Lend Academy; assumes $200 amount financed with $5 finance charge 7 days between the advance and employee's regularly scheduled paydate

OppFi

Leverage Billions of Data Points to Make Credit Scores Obsolete

OppFi's proprietary algorithms powered by Artificial Intelligence are designed to better predict ability and willingness to repay

~11 BILLION
Data Points
AI-Powered Proprietary Scoring Algorithm

13+ Million
Applications

2+ Million
Loans

22+ Million
Repayments

~500
Attributes per Repayment

Technology-Fueled Proprietary Algorithms Provide Real-Time Insights

- 100% Cloud Platform
- Leads Decision Engine
- Machine Learning
- Bank Verification
- Income Verification
- Modern Data Warehouse
- AI Powered Conversion, Approvals & Servicing
- Next Best Action Workflow Optimization
- Continuous A/B Testing
- Real-time Data & Analytics
- Microservice Infrastructure

DECISIONS POWERED BY…

- Consumer Behavior
- Income Data
- Bank Data
- Employment Data
- Alternative Bureau Data
- Marketing Source

Visibility across non-prime risk spectrum enables the targeting of creditworthy borrowers more effectively, providing flexibility to change model criteria quickly

OppFi Growth Strategy

Accelerate Profitable Growth

Drive profitable core product volume growth

- Continue to test / iterate on market-based offers
- Refine underwriting model, focusing on best credit tiers
- Reduce acquisition costs, with more targeted marketing campaigns by focusing on referrals, direct mail, and conversion funnel optimization

Serve more non-prime consumers with product extensions, new structures, and/or strategic partnerships

- Enter adjacent market segments, utilizing different business model with minimal balance sheet or credit risk
- Secure new capital-efficient funding structures
- Explore new relationship structures with banks

Expand into new customer types via M&A

- Acquire enterprise that could provide credit access to other customer types in adjacent lending categories, diversifying business mix

Understanding Our Customer Value

Over 1,785[1] Customers[2] Surveyed

1,426 of 1,785 took the time to write a personal note about their experience

87% of the remarks were positive

*"**OppLoans gave me a chance.** And I have not let them down and I will not let them down. I hope they can continue rescuing people such as myself!"*

Overall Experience

91%

had a **very positive** or **positive** experience[3]

We Are There When Others Are Not …

ALMOST **50%** were turned down by a bank or credit union

OVER **50%** were turned down by another lender

Our Impact

What would happen to our customers without OppFi?

FALL BEHIND ON THEIR BILLS 80%+

RISK LOSING THEIR JOB 30%

FACE THE PROSPECT OF LOSING THEIR HOUSING 30%

FACE POTENTIAL BANKRUPTCY 13%

1. As of 5/2/2022
2. Survey is based on California customers only
3. 77% had a very positive experience and 14% had a positive experience

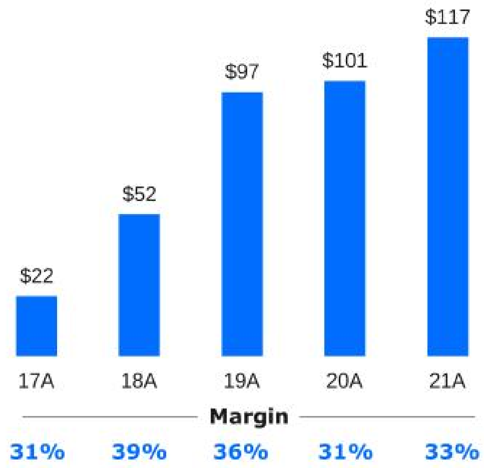
Financial Performance

Platform with Proven Ability to Scale Profitably

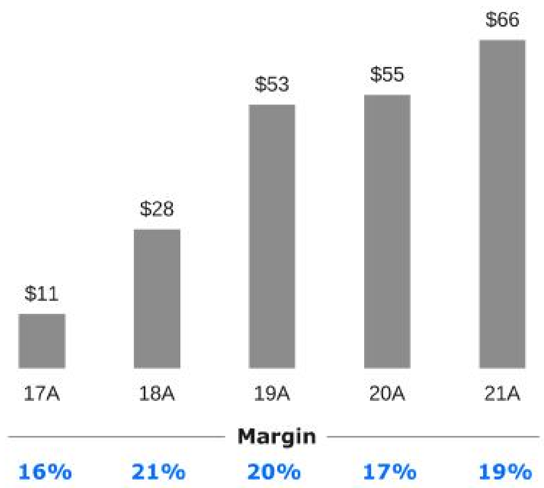
($ in millions)

Revenue

Adjusted EBITDA



Adjusted Net Income



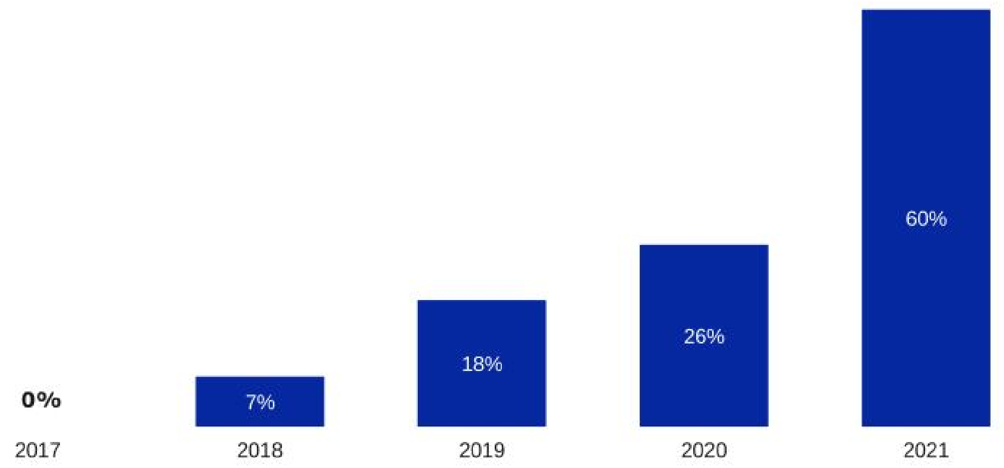
Note: Reconciliation of non-GAAP to GAAP financials for 2017 through 2021 located in Appendix

OppFi

Operational Efficiencies: Automation & Expense Savings

Continued increases in operational leverage position OppFi well for post-COVID demand

Increasing Automated Approvals (AAR)



On track for annualized $15 million in after-tax reduction in operational cost base, exiting 2022:

More efficient marketing spending leading to lower cost per funded loan

Reduced vendor expenses

Headcount rationalization

Lower interest expenses from new financing agreements

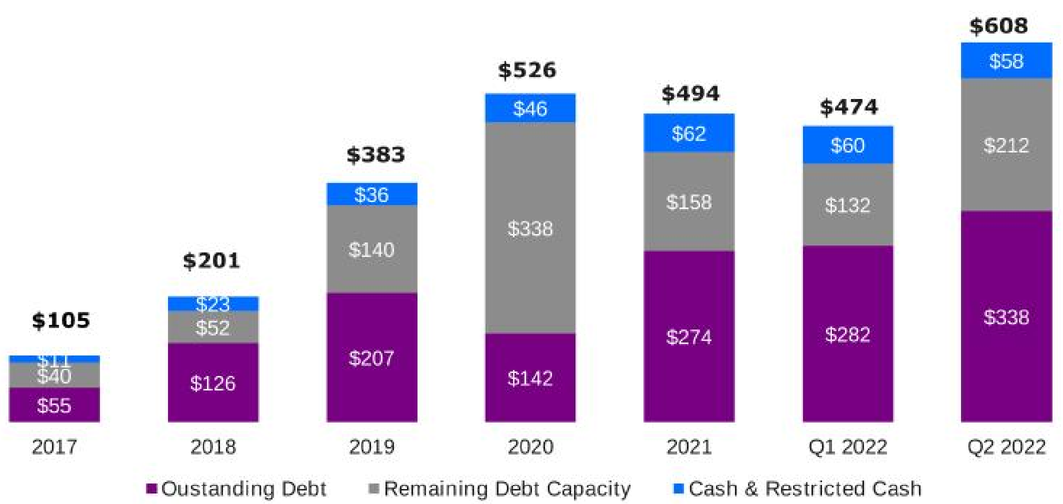
Normalization of costs after going public last year

OppFi

Reduced Cost of Financing and Strong Balance Sheet to Power Growth

Ample debt capacity provides a means to fund future growth without equity

Liquidity ($ in millions)



Grown liquidity ~6x of 2017 levels

Decreased cost of borrowing by 500+ bps since 2017

Diversified institutional capital sources

Increased financial flexibility with:

- corporate credit agreements,
- asset-backed facilities,
- bank provided asset-based loans,
- forward flow arrangements, and
- total return swap

OppFi

Quarterly Key Performance Indicators

($ in millions), except Total Marketing Cost	UNAUDITED QUARTER ENDED 6/30/2021	UNAUDITED QUARTER ENDED 6/30/2022
Net Originations[1]	$144	$226
Ending Receivables[2]	$260	$402
% of Originations by Bank Partners	93%	95%
Net Charge-Offs as % of Avg. Receivables[3]	28%	51%
Average Yield[4]	129%	118%
Automatic Approval Rate[5]	51%	62%
Total Marketing Cost per New Funded Loan[6]	$245	$206
Total Marketing Cost per Funded Loan[7]	$72	$82

Key Highlights

Net originations increased 57% year over year

Ending receivables increased 54% year over year as a result of strong origination growth YoY

Net charge-offs as % of average receivables increased to 51% versus 28% year over year, which is an improvement over Q1-2022 but continues to reflect elevated delinquencies from higher loss customer segments that we have continued to cut throughout Q2-2022

Yield decreased year over year due to introduction of personalized pricing and increased delinquency

Automatic approval rate increased to 62% from 51% year over year, reflecting the continued application of algorithmic automation projects that streamline the origination process

Total marketing cost per new funded loan decreased by 16% year over year due to reduced investment in direct mail spend combined with higher customer conversion rates

1. Net originations include both originations by bank partners on the OppFi platform, as well as direct originations by OppFi.
2. Receivables are defined as unpaid principal balances of both on- and off-balance sheet loans.
3. Net charge-offs as a percentage of average receivables (defined as unpaid principal of both on- and off-balance sheet loans) represents total charge offs from the period less recoveries as a percent of average receivables. OppFi charges off loans after they are more than 90 days delinquent.
4. Average Yield is defined as annualized interest income from the period as a percent of average receivables
5. Auto-Approval Rate is calculated by taking the number of approved loans that are not decisioned by a loan advocate or underwriter (auto-approval) divided by the total number of loans approved.
6. Marketing Cost per New Funded Loan represents marketing cost per funded loan for new loans. This metric is the amount of direct marketing costs incurred during a period divided by the number of new funded loans originated during that same period.
7. Marketing Cost per Funded Loan represents marketing cost per funded loans (including new and returning customer loans). This metric is the amount of direct marketing costs incurred during a period divided by the number of funded loans originated during that same period.

OppFi

Full Year 2022 Outlook[1]

20% to 25%

Total Revenue Growth

43% to 47%

Adjusted Operating Expense[2] Margin

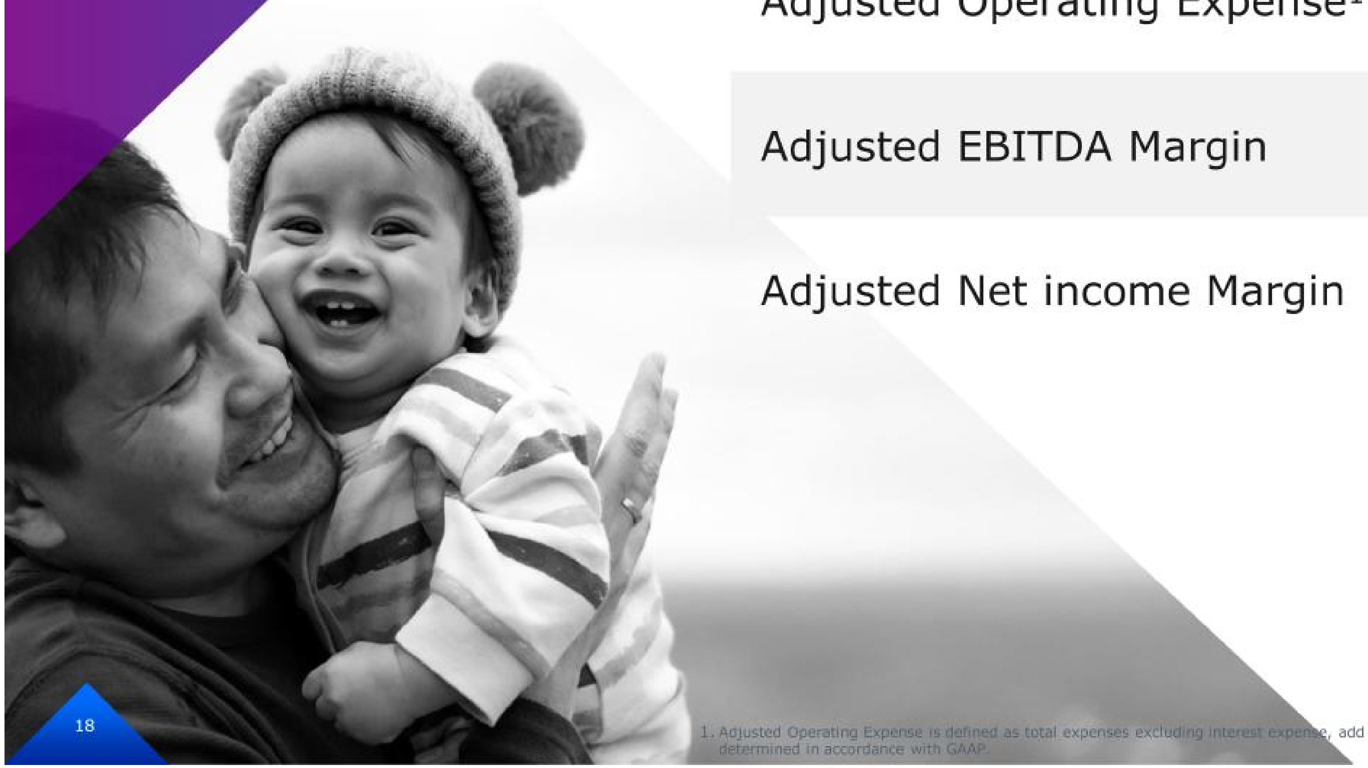
Break-Even or Modest Net Loss

Profitability (Adjusted Basis)

1. As disclosed in the second quarter 2022 earnings press release issued on August 9, 2022.
2. Adjusted Operating Expense is defined as total expenses excluding interest expense, add backs and one-time items. Adjusted Operating Expense is not a financial measure determined in accordance with GAAP.

OppFi

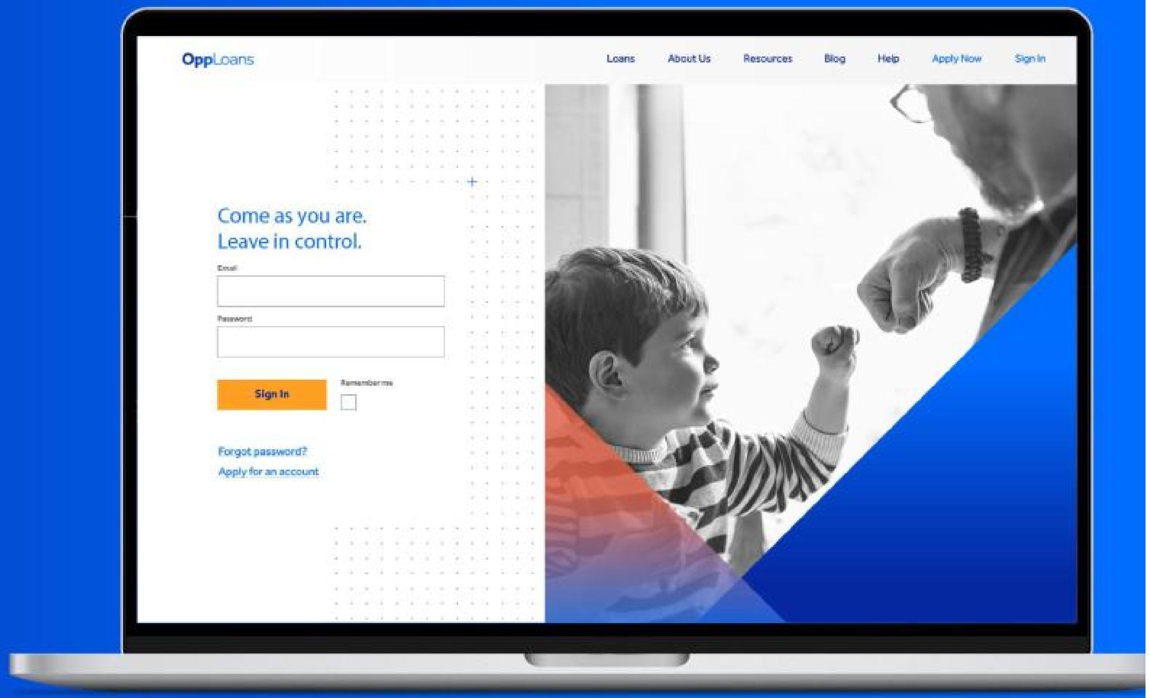
Long-Term Targets



Net Revenue Margin	70%
Adjusted Operating Expense[1] Margin	44%
Adjusted EBITDA Margin	30%
Adjusted Net income Margin	15%

1. Adjusted Operating Expense is defined as total expenses excluding interest expense, add backs and one-time items. Adjusted Operating Expense is not a financial measure determined in accordance with GAAP.

Appendix


OppLoans
Loans
About Us
Resources
Blog
Help
Apply Now
Sign In
Come as you are.
Leave in control.
Email
Password
Sign In
Remember me
Forgot password?
Apply for an account

Fair Value Valuation

($ in thousands)	UNAUDITED PERIOD ENDED 6/30/2022	3/31/2022
Outstanding Principal	$394,709	$332,517
Accrued Interest	$12,917	$10,674
Interest Rate	149.9%	147.7%
Discount Rate	24.9%	21.6%
Servicing Cost[1]	(5.0)%	(5.0)%
Remaining Life	0.637 years	0.617 years
Default Rate[1]	19.5%	18.5%
Accrued Interest[1]	3.3%	3.2%
Prepayment Rate[1]	16.4%	21.3%
Premium to Principal[2]	10.9%	11.3%

1. Stated as a percentage of loan receivable.
2. Represents rate applied to on-balance unpaid principal receivables, inclusive of adjustment for accrued interest.

Key Highlights

- Default rate increased by 100bps due to recent elevated loss rates
- Prepayment rate decreased by 495bps
- Discount rate increased 330bps primarily due to increases in the risk-free rate and equity risk premium

OppFi

Pro Forma Share Count as of June 30, 2022

Shares	Share Price $10.00	$12.00	$13.00	$14.00	Notes
Class A Common Stock held by Public and Founders	13,632,260	13,632,260	13,632,260	13,632,260	Shares held by public shareholders, including founders, underwriters and private placements
Class A and Class V Common Stock Held by Pre-Business Combination OppFi Equity holders	70,229,696	70,229,696	70,229,696	70,229,696	Excludes 25,500,000 shares of Class V Common Stock outstanding with respect to Earn Out Units held by pre-business combination OppFi equity holders, which vest and are subject to forfeiture as discussed below
Total Currently Issued and Outstanding Shares of Common Stock	**83,861,608**	**83,861,608**	**83,861,608**	**83,861,608**	Excludes 25,500,000 shares of Class V Common Stock outstanding with respect to Earn Out Units held by pre-business combination OppFi equity holders, which vest and are subject to forfeiture as discussed below
Earn-Out Shares		8,500,000	17,000,000 (including 8,500,000 units that would have vested at $12)	25,500,000 (including 8,500,000 units that would have vested at each of $12 and $13)	Earn-Out Shares represent shares of Class V Common Stock that related to a total of 25,500,000 Earn Out Units held by pre-business combination OppFi equity holders, which vest in three tranches when the volume weighted average price (VWAP) of the Class A Common Stock equals or exceeds each of $12.00, $13.00 and $14.00 for any 20 out of 30 consecutive trading days over the first 36 months after closing, and with respect to which Class V Common Stock is currently outstanding and subject to vesting and forfeiture Forfeited after 3-year anniversary of closing date if vesting conditions above are not met
Total Outstanding Shares of Common Stock Giving Effect to Earn-Outs	**83,861,608**	**92,361,956**	**100,861,956**	**109,361,956**	

Note: This presentation is not a complete summary of all relevant terms, conditions and information related to the capital structure of OppFi Inc. For more information, see the Company's filings with the SEC, including the Annual Report on Form 10-K filed by the Company with the SEC on March 11, 2022.
This presentation excludes:
615,652 shares purchased as Treasury Stock
14,426,937 warrants to purchase shares of Class A Common Stock at $11.50 per share
912,500 warrants to purchase shares of Class A Common Stock at $15.00 per share
11,487,175 shares of Class A Common Stock issuable under the Company's 2021 Equity Incentive Plan
1,200,000 shares of Class A Common Stock issuable under the Company's 2021 Employee Stock Purchase Plan

OppFi

Adjusted EBITDA and Adjusted Net Income Reconciliation Table

($ in millions)	2017	2018	2019	2020	2021
Net Income	**$3**	**$10**	**$33**	**$78**	**$90**
FV adjustments	10	26	35	(8)	-
Debt Issuance Cost	1	1	2	2	2
Other Addback and One-Time Expenses[1]	1	1	1	2	(8)
Adjusted EBT	**15**	**37**	**71**	**74**	**84**
Pro-Forma Taxes[2]	(4)	(9)	(18)	(18)	(18)
Adjusted Net Income	**11**	**28**	**53**	**55**	**66**
Pro-Forma Taxes[2]	4	9	18	18	18
Depreciation and Amortization	1	2	4	7	10
Interest Expense	6	12	21	19	22
Business (Non-income) Taxes	-	0	1	2	1
Adjusted EBITDA	**$22**	**$52**	**$97**	**$101**	**$117**

Note: Excludes transaction expenses
1. Includes one time implementation fees, stock compensation expenses, IPO readiness costs and management fees
2. Assumes a tax rate of 25% for the years ended December 31, 2017, December 31, 2018, December 31, 2019, and December 31, 2020 and a 21.6% tax rate after, reflecting the U.S. federal statutory rate of 21% and a blended statutory rate for state income taxes, in order to allow for a comparison with other publicly traded companies.

OppFi

Contact Information

Shaun Smolarz
Head of Investor Relations

investors@oppfi.com